

Mobil Producing Nigeria Unlimited

An Exxon Mobil Subsidiary Operator of the NNPC/MPN Joint Venture

Tender Opportunity: MPN Solid Control Services

1. INTRODUCTION

Mobil Producing Nigeria Unlimited (MPN), operator of NNPC/MPN Joint Ventures requires the services of competent and qualified companies to provide Equipment, Personnel and Services for Solid Control Services on its Offshore Nigeria locations within the NNPC/MPN Joint Venture (JV) acreage for an anticipated contract term of two (2) years with a one (1) year optional renewal period. Contract is expected to commence in May 2014.

2. SCOPE OF WORK

A. Provision of (Centrifuges) equipment, system and personnel to decant and discard undesirable low gravity solids (drilled solids) from drilling fluids and /or recover as much as desired amount of high gravity solids in the decanting fluids back to the fluid system. Desanders and/or Desilters may be required

B. Contractor's equipment will be installed by Contractor on one or more jack-up drilling units in support of the NNPC/MPN JV Drilling and Completion Program.

C. The Jack-up Drilling unit(s) on which Contractor's equipment is to be installed would be determined after the award of the contract. Company would advise the Contractor accordingly.

D. The scope of work may include provision of suitable Solids Control Dryer equipment, systems and operating personnel to separate non-aqueous fluids (NAF) from drilled cuttings to five percent (5%) or less, Oil on Cuttings (OOC).

Interested companies must be able to provide the following:

A. Suppliers are expected to have a direct Memorandum of Agreement (MOA) with the OEM for provision of equipment required to cover the scope of work as indicated above. Third party (Sub-Contractor) agreements maybe considered based on agreement with OEM/Third Party (Sub-Contractor) Contractor. In the event of an existing sub-contract, evidence must be provided of sub-contractor's scope of work capabilities

B. Develop and provide a comprehensive detailed list of recommended equipment scope of supply, including details of Solid Control services and support equipment with specification that meet or exceed those listed above. Company must demonstrate equipment and personnel availability to provide Solid Control service to cover up to four (4) Jack up Rigs.

C. Evidence of offshore, in-country and centralized solids control equipment and spare parts stock including replacement cuttings dryers, pumps, motors, consumables and various electrical/mechanical components and other accessories.

D. Documentation of licenses and certifications held by company's manufacturing, maintenance, repair and testing facilities.

3. Mandatory Requirements:

A. To be eligible for this tender exercise, interested contractors are required to be prequalified in the 30426 – Cutting Injections/Cutting Disposal Services category in NipeX Joint Qualification Scheme (NJQS) database. All successfully prequalified suppliers in this category will receive Invitation to Technical Tender (ITT).

B. To determine if you are prequalified and view the product/service category you are listed for: Open www.nipexng.com and access NJQS with your log-in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.

C. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30 Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.

D. To initiate the JQS prequalification process, access www.nipexng.com to download an application form, make necessary payments and contact NipeX office for further action.

E. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

4. Nigerian Content

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

MPN requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

“The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry.”

“Nigerian company” is a company registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51 % equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

As part of their submissions, Tenderers shall:

a) Provide a description of its committed infrastructure (asset, equipment, technical office, and administrative space, storage, workshop, assembly area, repair, and maintenance, testing, laboratory, etc.) in Nigeria (offices, equipment etc.) to support this contract. Evidence that a minimum of 50% of all equipment deployed to work by multinational and international companies are owned by the Nigerian subsidiary.

b) Demonstrate that its entity is a Nigerian registered company, defined as a company registered in Nigeria in accordance with the provision of Company and Allied Matters Act,

Provide details of its Ownership Structure. Submit certified true copies of CAC form (Co2 and Co7) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties.

c) Submit a plan on how it intends to give first consideration to goods and services provided from within Nigeria, to meet 100% NC man-hours in line with the requirements of the Act.

d) Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians

e) Submit a plan on how it intends to provide Human Capacity Development and Personnel Training

f) Provide evidence of application for NIGERIAN CONTENT EQUIPMENT CERTIFICATE (NCEC) issued by Nigerian Content Development and Monitoring Board (in respect of any components, spares, equipment, systems and packages to be used on the project.

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidder's disqualification.

5. Close Date

Only tenderers who are registered with the 30426-Cutting Injections/Cutting Disposal Services NJQS Product/Service category as at Friday, November 8, 2013 being the advert close date shall be invited to submit Technical Bids.

6. Additional Information

a) Interested suppliers must be prequalified for this product/service category in NJQS.

b) Full tendering procedure will be provided only to contractors that have been successful/y prequalified in NJQS.

c) This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of MPN to award a contract to any supplier and/or associated companies, sub-contractors or agents.

d) This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from MPN and/or its partners by virtue of such companies having been prequalified in NJQS.

e) All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers.

f) MPN shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

- **Please visit the NipeX Portal at www.nipexng.com for this Advert and other information
Mobil House, Lekki Expressway, Victoria Island, P.M.B. 12054, Lagos**